

We're Here to Protect Your CRT Business.

NCART is the Industry association representing providers and manufacturers that focuses solely on protecting appropriate coverage and reimbursement for Complex Rehab Technology (CRT)



Here's How:



NCART has a proven record of successful strategies to advocate for policies and reimbursement that allow for needed access to CRT.



NCART operates under the direction of a Board with representatives from small, medium, and large CRT providers and manufacturers.



NCART has been the leader in establishing a distinct message and identity for CRT on federal and state levels.



The advocacy work led by NCART has prevented cuts to CRT wheelchairs, seating and positioning, and other adaptive equipment of at least 15%.

NCART was established to be the leading education and advocacy voice on CRT issues. We collaborate with our members, consumers, clinicians, and other advocates to protect and promote access for individuals with complex disabilities through policy and legislation. To learn more about becoming an NCART member, visit www.ncart.us/membership or contact Executive Director Don Clayback at dclayback@ncart.us.



NCART Membership FAQs

1.) What is NCART?

NCART is a national association of Complex Rehab Technology (CRT) providers and manufacturers established to be the leading education and advocacy voice on CRT issues. We collaborate with consumers and clinicians, on both the federal and state levels, to protect and promote access for individuals with significant disabilities through policy and legislation. See more at www.ncart.us.

2.) Who runs NCART?

NCART operates under the direction of an experienced Board of Directors with representatives from small, medium, and large CRT providers and manufacturers. The 3-person NCART staff consists of the Executive Director, the Associate Director, and an Administrative Coordinator.

3.) Who are NCART members?

NCART membership consists of CRT providers and manufacturers from across the country committed to protecting access. Current membership has approximately 60 organizations representing small, medium, and large companies. A complete list is at www.ncart.us/membership.

4.) What are NCART's accomplishments?

NCART has been the leader in establishing a distinct message and identity for CRT on federal and state levels. As part of our education and advocacy work, we have developed strong collaborative relationships with national and state consumer and clinician organizations. Our leadership and collaboration have resulted in: the CRT Exemption from Medicare Competitive Bidding, the introduction of CRT Separate Benefit Category legislation, the prevention of cuts to CRT Power Wheelchair Accessories, the passage of state CRT legislation, the prevention or rescission of various state Medicaid CRT cuts, along with resolutions of other Medicare and Medicaid CRT issues.

5.) What are NCART's priorities?

NCART is currently focused on these main objectives: (a) working with CMS to permanently stop the application of competitive bid rates to accessories used with CRT manual wheelchairs; (b) securing Medicare coverage of power seat elevating and standing systems; (c) making remote services and telehealth permanent options for CRT; (d) preventing provider rate cuts at the state level; and, (e) continue to build collaborative relations with consumer and clinician organizations.

6.) What is the Return-On-Investment from NCART membership?

It is estimated the advocacy work led by NCART, starting with the CRT Exemption from Medicare Competitive Bidding, has prevented payment cuts to CRT wheelchairs, seating and positioning, and other adaptive equipment of at least 15%. A provider doing \$1,000,000 a year in those CRT items with Medicare and Medicare-based payors has realized a benefit of at least \$150,000 PER YEAR. Larger companies realize larger benefits. This is a conservative calculation.

7.) What are NCART membership dues?

To fairly spread the cost of advocacy across the industry, dues are based on a company's annual CRT revenue. There is a graduated dues schedule starting at \$2,000 per year for companies with up to \$3 Million in annual CRT revenue with increases from there for larger companies. The on-line membership application at www.ncart.us/membership includes the dues schedule.

8.) How do I apply for NCART membership?

Application is quick and easy. You can apply on-line or download an electronic application at www.ncart.us/membership. For questions or additional information, please contact Don Clayback, NCART Executive Director, at dclayback@ncart.us.

NCART Board, Officers, and Staff

July 1, 2021

NCART Board of Directors:

- 1.) Mike Barner, Univ. of Mich. Wheelchair Seating Service, Admin. Director (to June 30, 2022)
- 2.) Bruce Bayes, Custom Mobility, President (to June 30, 2023)
- 3.) Kevin Gearheart, Rehab Medical, President (to June 30, 2022)
- 4.) John Goetz, Permobil, Consultant (to June 30, 2023)
- 5.) Larry Jackson, Sunrise Medical, President (to June 30, 2023)
- 6.) Seth Johnson, Quantum Rehab, Senior Vice President Government Affairs (to June 30, 2022)
- 7.) Deb Kalk, Reliable Medical Supply, President (to June 30, 2023)
- 8.) Johnny Miller, Miller's, President (to June 30, 2023)
- 9.) Doug Munsey, Ki Mobility, President (to June 30, 2022)
- 10.) Greg Packer, U.S. Rehab, President (to June 30, 2022)
- 11.) Gretchen Schuler, Invacare, Vice President Insurance Risk Management (to June 30, 2022)
- 12.) Doug Westerdahl, Numotion, Regional Vice President (to June 30, 2022)
- 13.) Chris Yule, National Seating & Mobility, Senior Vice President Payer Relations (to June 30, 2022)
- 14.) Brett Zaer, Superior Mobility, President (to June 30, 2023)

Board Liaisons:

- 1.) RESNA Liaison- Rita Stanley, Merriman Innovation Consulting
- 2.) Clinician Liaison- Cara Masselink, Clinician Task Force, Executive Director, PhD, OTRL, ATP
- 3.) NRRTS Liaison- Weesie Walker, NRRTS, Executive Director, ATP/SMS

NCART Officers:

- 1.) Chris Yule, President
- 2.) Greg Packer, Vice President
- 3.) Seth Johnson, Treasurer
- 4.) Doug Munsey, Secretary

NCART Staff:

- 1.) Don Clayback, Executive Director
- 2.) Mickae Lee, Associate Director
- 3.) Debi Renehan, Administrative Coordinator